

IVORY CONSIGNMENT

WHAT ARE THE BENEFITS OF CONSIGNING WITH IVORY CONSIGNMENT?

There are many benefits of being a consignor with Ivory!

You set your own price *and* earn a higher sales percentage than you would any other local consignment store or online resale site. You'll be able to clear out unneeded items and know that someone else gets to use them. All you have to do is prepare, price, and tag your items and drop them off before the event. We take care of everything else.

IS THERE A LIMIT TO HOW MANY ITEMS I MAY CONSIGN?

You may consign a total of 100 items, with a maximum of 50 hanging items.

HOW DO I RECEIVE MY EARNINGS?

Your profit earnings will be mailed to you via check to the address on file within five (5) days of the end of the event. Please recall that, as a consignor, you signed a consignor contract agreeing to deposit the check within thirty (30) days of issuance.

WHAT IS THE BENEFIT OF THE COMPUTERIZED TAGGING SYSTEM?

MyConsignmentManager (MyCM) benefits the consignor in many ways. Your pricing and tagging process will go much smoother. Payment for your sales will be ready sooner. You can access reports on MyCM to see what and how much you have sold during the event. Your consignor number remains the same for all future sales and you may leave unsold items tagged for the next sale.

DO I NEED TO STAY WITH MY ITEMS DURING THE SALE?

No. You drop off your items, and we take care of everything else.

WHAT ITEMS MAY I CONSIGN?

You may consign clothing, accessories, shoes, and handbags. We want our shoppers to know they will have quality merchandise to shop during our sale. Please do not be offended if we do not accept something due to stains or wear. Find a list of accepted items under the ACCEPTED ITEMS icon.

WHO DECIDES THE PRICE OF MY ITEMS?

You set your own price. Use the item's original price and brand as your guide or view our price reference guide under the PREP & PRICING icon. The general rule of thumb is 25-40% of the original price. Ask yourself, "What would I pay for such an item at a consignment sale?" **Price to sell!** Designate whether you want your item reduced 50% for our discount sale on the last day of the event.

HOW MUCH MONEY DO I RECEIVE BACK FROM THE SALE OF MY ITEMS?

All consignors will receive a base pay of 60%.

ARE THERE ANY FEES INVOLVED WITH THE SALE?

There is a \$15 consignor fee that covers location rentals and advertising. The fee must be paid prior to registration. There is no entrance fee for shoppers.

WHAT HAPPENS TO MY UNSOLD ITEMS?

When you tag your items, you will designate whether you want to pick up or donate your unsold merchandise. If you choose to donate your items, your items will become property of Ivory Consignment, and we'll take care of bringing them to a local charity. If you want to pick up your unsold items, you must come during the scheduled pick-up time to retrieve them. Anything left after that time will be donated. We cannot make exceptions to this schedule, as we have to vacate the sale site promptly.